



**Merry Christmas &  
a Happy and Safe New  
Year to all!**

**galvanizers**

ASSOCIATION OF AUSTRALIA

# GALVANEWS

**December 2017**

**Number 88**

**Informing Members of the Galvanizers Association of Australia of activities and happenings within the industry.**

## Message from the Chairman

Season's Greetings to all.

Crazy it's Christmas once again and in speaking to Members across Australia the galvanizers are busy at least for the time being.

With yet another successful conference completed and one that, at least for me, has left me feeling inspired and confident in what may lie ahead for our industry moving into Australia's next phase as the nation clicks into overdrive with infrastructure spending. I would like to think that having such a robust, proven product to sell, like galvanized steel, we can secure our share of these projects. Exploiting the speed of processing will be the key as it seems the planning and implementation of most of these projects are becoming shorter and shorter. Thank you to the Perth galvanizers for showing us your beautiful city and for bringing staff along to the Gala Dinner where we all had a drink, a laugh and a bit of a boogie!

Congratulations to the Sorel entrants this year and thanks for again showcasing three very different high quality applications in which galvanizing has proven to be the best and most successful coating choice. An amazing building façade, a large stadium grand stand and huge silos all with very different challenges to overcome but all delivered on time and at a standard that you should all be very proud of.

Once again thank you to the Board for the time and effort in ensuring the Association continues to track in the right direction. I have said it before and I'll say it again, for a relatively small Association our strength lies in the cohesiveness of our members and I see our size as an advantage when it comes to adapting to change that's swift and decisive for the most part.

2018 gives us the opportunity to travel to Intergalva in beautiful Berlin. A city that has endured more change in the last 80 years than most, with the fall of communism and the removal of the wall. The city is steeped in history both good and bad. I hope as many of you as possible can join many of the Europeans in exploring new and exciting technologies that can better our industry from productivity, safety and environmental perspectives.

Thanks to Peter, Sally, Ann and Will for your hard work throughout 2017 and I look forward to reaping the benefits of your efforts in the years to come.

Good luck to anyone carrying out plant maintenance over the Christmas period and I wish you and your families a safe and Merry Christmas and a prosperous New Year in 2018.

Vince Gucciardo  
Chairman

### Important Dates for 2018:

**GAA Technical Services  
Committee Meeting**  
February 2018 (TBC)

**ACA HDG Inspectors Course**  
**Melbourne**  
5-6 March 2018

**Industry Advisory  
Council (IAC) (Sustaining, Full &  
Corporate Members)**  
**Meeting**  
**(Melbourne)**  
23 May 2018

**GAA Member's Dinner**  
**(Melbourne)**  
23 May 2018

**Intergalva**  
Berlin, Germany  
17-22 June 2018

**ACA HDG Inspectors Course**  
**Brisbane**  
12-13 July 2018

**54th Annual GAA Conference**  
**Gold Coast, QLD**  
**October 2018**  
Exact dates TBC

**Australasian Corrosion  
Association Conference**  
11-14 November 2018

**ACA HDG Inspectors Course**  
**Sydney**  
29-30 November 2018

**Asia Pacific General Galvanizing  
Conference**  
Thailand  
23-26 July 2019

## Paul Ryan's Retirement

We are sad to say that after 20 years at Sun Metals Corporation, Paul Ryan is retiring this week.

Paul has always been a wonderful supporter of the galvanizing industry and the GAA. Paul is a true gentleman and we thank him for his contribution to the industry over the many years he has been involved.

We wish Paul all the best for his retirement!



## GAA's 53rd Annual Conference Perth 18-21 October 2017

This year we had nearly 70 delegates and approximately 10 partners attend the conference in Perth. Some of the local galvanizers also had extra tables at the Gala Dinner which was great to see and we hear they had a fantastic time.

Special thanks goes to our **Major Sponsors** of the conference **Sun Metals Corporation** and also the **joint Major Sponsorship of Kingfield Equipment, Ingenia and W. Pilling**. The continued support of the GAA and the conference is greatly appreciated.

Our generous sponsors once again assisted to make the conference a success and they included Ariston Wire, Australian Professional Galvanizing, Bottaro Mario srl, Elite Surface Technologies, EverZinc Malaysia, Furphy Engineering, Galvanizing Association of New Zealand, Galvatech, Hartway Galvanizers & Hartway Galvanizers Naval Base, Integrated Galvanizing Solutions, Koerner KVK, NEPEAN Building & Infrastructure - Galserv, Richker Metals & Scheffer Cranes GmbH.

We heard from a wide number of speakers covering all aspects of the industry. Brad Hogg's presentation was well received and he imparted the great back story and struggles he went through to become the great cricketer he is today.

The casual dinner and trivia night at Bathers Beach House brought out the competitor in everyone. All teams had a good go at it but there could only be one winning team. Congratulations to team 'Can you give us 10'. Everyone had a fun night and enjoyed interacting with each other during dinner.

At the Gala Dinner the Sorel Award was presented to Industrial Galvanizers (Melbourne) and High Commendations were awarded to Kingfield Galvanizing and Korvest Galvanizers. More on the Sorel Award entries and winners on page 3. We were entertained by Mick Colliss who told the story of him and three mates representing Australia in the gruelling World Championships of Sudoku puzzles in India. Even though none of them knew how to play. His delivery was perfect and had everyone laughing at his truly Australian tale of mates 'having a go'!

We have some photos of the conference, which can be viewed via DropBox

<https://www.dropbox.com/sh/113mzlo0bxo2apo/AACYTHnptELUOeoEoXB5-hoLa?dl=0>

We've included just a few of the shots below



## 2017 Sorel Award

With the retirement of Mike Dennett and Colin Bain from Sorel judging duties after a combined 100 years of experience in the industry, this year we welcomed two new judges; Arun Syam of Liberty OneSteel and Peter Dove of GHD. Arun has long been part of the industry through his time at the ASI and then the Palmer/Smorgon/OneSteel tube businesses. Peter has an equally long background in the coatings industry – primarily as a specifier and inspector of coatings with one of the largest engineering companies in Australia. While Mike and Colin have seen thousands of HDG projects in their time, Arun and Peter bring a new perspective to the judging panel with a mixture of their supply and user experience.

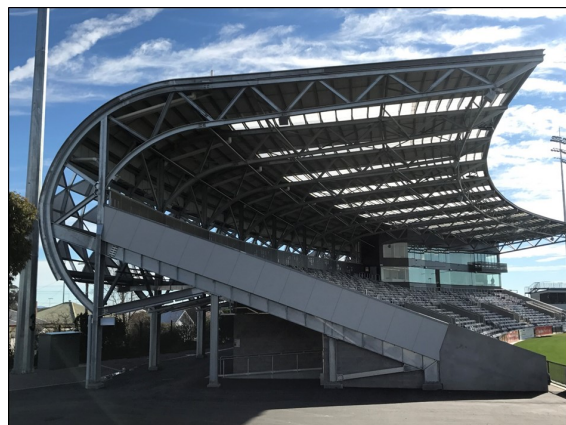
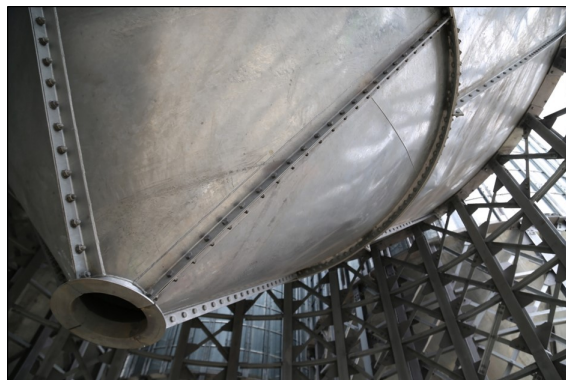
We also might have thought that three entries into the Sorel Award would not be enough and the quality could suffer – but not this year. The three entries from Industrial Galvanizers, Kingfield Galvanizing and Korvest Galvanisers were of such high quality that the judges were hard pressed to separate them.

In the end, the winner was the Arts West Centre by IG, with its incredible façade of non-flammable HDG steel. There is a fantastic video of the project available here: [https://www.youtube.com/watch?time\\_continue=1&v=2Ms08YAB8vE](https://www.youtube.com/watch?time_continue=1&v=2Ms08YAB8vE)

Later in November, the project was announced as the 2017 National Award winner of the *ALA Steel Architecture: Colorbond Award*.

High commendations were awarded to both other entries; the very technically difficult Coopers Brewery Malting Silos by Korvest Galvanisers and the Australian first Mars Stadium by Kingfield Galvanizing.

Each of the three projects scored highly for market development potential and the next issue of galvanize will celebrate the winners.



Above left: Arts West Centre by Industrial Galvanizers; Top right: Coopers Brewery Malting Silos by Korvest Galvanisers; Bottom right: Mars Stadium by Kingfield Galvanizing

# DON'T CALL ME "IRON WIRE"

**Iron wire is not the same everywhere: our key words are quality and customer service. Because.. with Bottaro is everything easier!**

BOTTARO Srl was established by Mr. Mario Bottaro in 1956. With a **monthly output of over 6.000 tons worldwide**, our company is among the world leaders in the production of iron wire for the galvanizing industry.

The second generation drove the company into the international market by investing in advanced technology and human resources: the company has been using a fully robotized production lines for more than 20 years and it follows the most rigid ISO 9001 certification systems.

In 2016 the company registered and presented its BWG (BOTTARO WIRE GALVANIZING), the first and only wire specific for galvanizing process. In particular the improved malleability, **the augmented safety and the reduced zinc absorption allow to increase the performances of the departments up to 20%.**

Thanks to the partnership with Italian universities we were able to draft two technical studies on the behaviour of iron wire during the galvanizing process. These manuals are offered free of charge to our customers.

Currently 90% of the market demand is for cut to length wire, replacing almost entirely the request of iron wire in coils. Our commercial and logistic departments proudly rely on a multilingual staff that offers our customers a quick and simple service.

For companies with a higher consumptions we studied particular logistics solutions that minimise the issue of delivery time by ensuring almost the same timing as local providers. For example, we are able to deliver in nearly 22 days in the USA and in 40 days in Australia.

**BOTTARO also cooperates with the best retailers on the territory in order to guarantee a best-effort delivery service.**

The company has two production centres in Italy, two representative offices in the USA, one in Malaysia e two distributors in Australia and UK.

We join the various trade shows of the sector and many events organized by the associations we are members of: to us the direct contact with our customers and with everyone else who wants to meet us, is essential.

Thank you for giving us the chance to introduce our company and we would also like to thank all the Australian customers that already decided to place their trust in us, choosing us among all strategic suppliers for their business growth.



- > Low-zinc absorption
- > Enlightens manual binding operations
- > High malleability
- > High tensile strength
- > Improved cleanliness

